US Extended-Stay Hotels Bulletin: June 2024



Extended-Stay Hotel Room Night Supply: June

Segment	2023	2024	Change
Economy	3,182,040	3,587,809	12.8%
Mid-Price	7,100,699	7,241,194	2.0%
Upscale	6,928,532	6,988,845	0.9%
Total	17,211,271	17,817,848	3.5%
Source: The Highland Group			

Extended-Stay Hotel Room Revenue (millions): June

Segment	2023	2024	Change
Faanamy	\$14E OG	\$162.51	12.0%
Economy	\$145.96	\$163.51	12.070
Mid-Price	\$639.22	\$673.37	5.3%
Upscale	\$908.95	\$933.99	2.8%
Total	\$1,694.12	\$1,770.87	4.5%
Source: The Highland Group			

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Extended-Stay Hotel Room Night Demand: June

Segment	2023	2024	Change
Segment	2023	2024	Change
Economy	2,447,786	2,739,155	11.9%
Mid-Price	5,641,983	5,773,094	2.3%
Upscale	5,603,454	5,690,704	1.6%
Total	13,693,223	14,202,953	3.7%
Source: The Highland Group			

Extended-Stay Hotel Occupancy: June

Segment	2023	2024	Change
Economy	76.9%	76.3%	-0.8%
Mid-Price	79.5%	79.7%	0.3%
Upscale	80.9%	81.4%	0.7%
Total	79.6%	79.7%	0.2%
Source: The Highland Group			

Extended-Stay Hotel Average Rate: June

Segment	2023	2024	Change
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Economy	\$59.63	\$59.69	0.1%
Mid-Price	\$113.30	\$116.6 4	3.0%
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Upscale	\$162.21	\$164.12	1.2%
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Total	\$123.72	\$124.68	0.8%
Source: The Highland Group			

Extended-Stay Hotel RevPar: June

Segment	2023	2024	Change
Economy	\$45.87	\$45.57	-0.6%
Mid-Price	\$90.02	\$92.99	3.3%
Upscale	\$131.19	\$133.64	1.9%
Total	\$98.43	\$99.39	1.0%
Source: The Highland Group			

Definitions/Database

Extended-Stay Hotel – A hotel with a fully equipped kitchenette in each guest room, which accepts reservations and does not require a lease.

The database used in the estimates and projections in this report included the extended-stay brands in the table following. There are independent extended-stay hotels that were not included, but the sample represents the great majority of extended-stay rooms in the US. Estimates are based on all hotels in each brand or company. Changes from period to period are not based on same store data. Therefore, the statistics in this report can differ slightly from other sources of this information including company financial reports.

Price segments reflect a \$60 spread in average daily rates between the segments. The segments are for comparison only. There is a significant difference in clientele and other characteristics among hotels within the ranges.

Extended-Stay Brands by Average Daily Rate Range			
Upscale	Mid-Price	Economy	
\$135+	\$75-\$135	Under \$75	
Element by Westin	@Home by Best Western	Affordable Suites of America	
Homewood Suites by Hilton	Candlewood Suites (IHG)	Budget Suites	
Hyatt House	Everhome Suites Extended Stay by Choice Hotels	Echo Suites by Wyndham	
Larkspur Landing	Extended Stay America	Extended Stay America Select Suites	
Residence Inn by Marriott	Extended Stay America Premier Suites	HomeTowne Studios by Red Roof	
Sonesta ES Suites	Hawthorn Suites by Wyndham	Intown Suites	
Staybridge Suites (IHG)	Home 2 Suites by Hilton	LivAway Suites	
	Hyatt Studios	Other Independents	
	LivSmart Studios by Hilton	Savannah Suites	
	Mainstay Suites Extended Stay by Choice Hotels	Studio 6	
	My Place	Suburban Studios by Choice Hotels	
	Sonesta Simply Suites	Sure Stay Studio by Best Western	
	stayAPT Suites	WoodSpring Suites Extended Stay by Choice Hotels	
	StudioRes by Marriott		
	TownePlace Suites by Marriott		
	Water Walk by Wyndham		
Source: The Highland Group			

The Highland Group prepared this bulletin on extended-stay lodging in the United States as a service to the industry. We are grateful to the extended-stay hotel chains and owners that contributed information and trust that the results will be useful. While accurate to the best of our knowledge on July 29, 2024, we do not warrant the accuracy of any information presented, nor do we warrant that any projections will be achieved. This information should not be relied upon to make any investment or management decision, without further research and analysis.